

IEEE Membership Development Conference Call / Web Cast

16 July 2011





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Today's Edition

Region MD Reports

- Region 2 Demographics, Activities & Goals Javvad Qasimi
- Region 3 MD Activities & Plans Jim Anderson
- Region 5 MD Activities, Actions, & Plans Bob Scolli

Business Cycle Spotlight

mylEEE 1.85 - Volunteer Desktop Enhancements – Mark David

Membership Statistics and Goals Update – John Day

Updates / Wrap-Up / Direction - Aleksandar Szabo

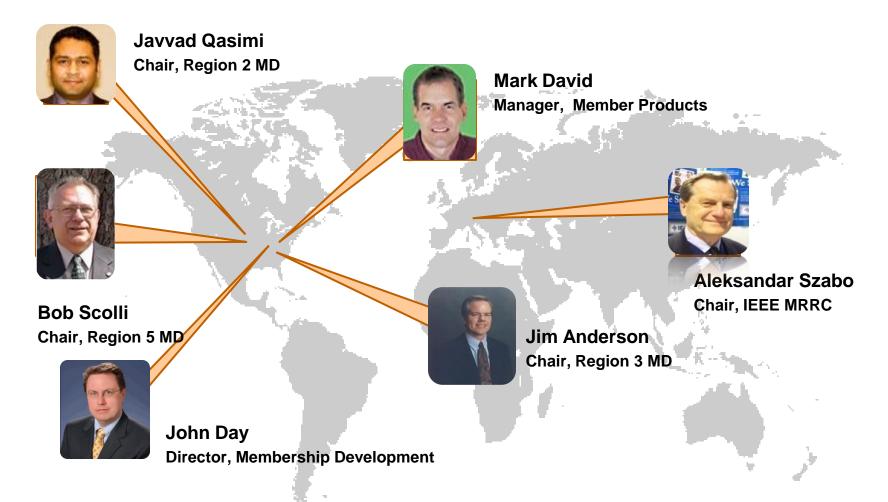
Open Floor Q&A

Subject Appendix: Field Team Resources, International Phone Numbers





Today's Speakers



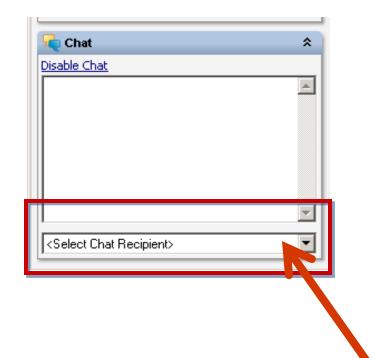


Advancing Technology for Humanity

Web Cast Interface – ReadyTalk®







Web Cast Attendance Roll Call

Use the Chat pod.

Please type in your name/ title/location





Web Cast Notes

Webcast presentation will be available on <u>new MD</u> online community at http://oc.ieee.org (general access page) or http://ieee-md-net.oc.ieee.org/main for the MD Community/Group. You will need to use your IEEE web account for access. Once in, the presentation will be posted under the "Content" Tab. If you wish to join, please send email to c.downer@ieee.org for an invite.

Attendees will hear the broadcast via their computer, or dial into the phone using the dial-in numbers provided. An Operator will assist during the webcast.

This webcast is recorded. Presentation and audio will be available as an "on-demand" resource — URL and announcement to be posted in the MD online community (please see access above).





Webcast Notes – Raising Questions

- When we reach the Q&A portion of the webcast, the Operator will announce any attendees who have a question, may place their question in queue.
- Place your question in queue by pressing 1, then 4 on your phone. The Operator will announce them in the order received.
- You can continue to ask topical questions using the chat box during the entire webcast. They will be presented by our Moderator to the appropriate presenter for response.
- Some questions in the Chat Box may be responded to during the webcast by presenters or Moderator.





Region MD Reports

Region 2 - Demographics, activities and goals



Javvad Qasimi Region 2 MD Chair





Region 2: Geography - States, Sections, Councils and Subsections

Region 2 (Eastern USA)

- Delaware
- District of Columbia
- Maryland
- New Jersey (Southern)
- Ohio (Except Toledo)
- Pennsylvania
- Virginia (Northern)
- West Virginia

Councils, Sections & Subsections					
<u>Akron</u>	<u>Lehigh Valley</u>				
Annapolis Subsection	<u>Lima</u>				
<u>Baltimore</u>	National Capital Area				
Central Pennsylvania	Northern Virginia				
<u>Cincinnati</u>	<u>Philadelphia</u>				
Cleveland	<u>Pittsburgh</u>				
<u>Columbus</u>	South Area				
<u>Dayton</u>	Southern New Jersey				
<u>Delaware Bay</u>	<u>Susquehanna</u>				
<u>Erie</u>	<u>Washington</u>				
<u>Johnstown</u>	West Virginia				
<u>Youngstown</u>	_				





R2 Snapshot – May 2011

Regional Snapshot	Total this Month	'11 vs. '10	% Change	2011 1st Year HG Retention Goal	2011 1st Year HG R2 Retention Achieved	2011 New Members (MAY)
Total Membership	29,277	(750)	- 2.5%			2838
Higher-Grade	25,026	> (542)	- 2.1%	825	86.1%	972
 Students 	4,251	(208)	- 4.6%			1866
IEEE Worldwide - Total	361,373	A,406	1.2%	13,350	11,237	71,447

2011 Retention	Cumulative – Through This Month					
Dashboard / Benchmark	Professionals	Graduate Students	Undergraduate Students	Total		
Region – Total Members	85.1%	73.3%	49.3%	82.5%		
Region – 1st -Year Members	36.8%	52.4%	42.5%	41.3%		
IEEE - Total Members	81.0%	66.8%	31.3%	73.3%		
IEEE - 1st Year Members	35.9%	47.4%	24.8%	33.1%		





Year-over-Year – Renewal: 2011 Membership Year – May 2011

	HIGHER GRADE MEMBERS		STUDENT MEMBERS		TOTAL MEMBERS				
REGION 2	Opportunity	# Renewal	% Renewal	Opportunity	# Renewal	% Renewa I	Opportunity	# Renewal	% Renewal
Erie Section	128	114	89.1%	20	16	80.0%	148	130	87.8%
Baltimore Section	4157	3657	88.0%	332	195	58.7%	4489	3,852	85.8%
Dayton Section	863	764	88.5%	135	92	68.1%	998	856	85.8%
Delaware Bay Section	467	403	86.3%	65	41	63.1%	532	444	83.5%
Philadelphia Section	3903	3346	85.7%	450	286	63.6%	4353	3,632	83.4%
Northern Virginia Section	5299	4497	84.9%	349	196	56.2%	5648	4,693	83.1%
Susquehanna Section	667	572	85.8%	75	44	58.7%	742	616	83.0%
Washington Section	4292	3628	84.5%	414	258	62.3%	4706	3,886	82.6%
Cleveland Section	986	833	84.5%	187	135	72.2%	1173	968	82.5%
Lehigh Valley Section	1037	862	83.1%	123	75	61.0%	1160	937	80.8%
Pittsburgh Section	2090	1742	83.3%	391	252	64.5%	2481	1,994	80.4%
Johnstown Section	148	123	83.1%	15	8	53.3%	163	131	80.4%
Akron Section	588	505	85.9%	122	65	53.3%	710	570	80.3%
Central Pennsylvania Section	365	300	82.2%	139	100	71.9%	504	400	79.4%
Cincinnati Section	811	669	82.5%	131	70	53.4%	942	739	78.5%
Columbus Section	1100	901	81.9%	330	211	63.9%	1430	1,112	77.8%
Southern New Jersey Section	182	144	79.1%	24	10	41.7%	206	154	74.8%
West Virginia Section	128	104	81.3%	37	17	45.9%	165	121	73.3%
Lima Section	83	64	77.1%	33	21	63.6%	116	85	73.3%
Youngstown Section	121	94	77.7%	49	23	46.9%	170	117	68.8%





Year-over-Year – Recruitment: 2011 Membership Year

Section	May 2011	May 2010	# Change	% Change
Erie Section	42	18	24	133.33%
Delaware Bay Section	78	54	24	44.44%
Washington Section	411	391	20	5.12%
Pittsburgh Section	304	289	15	5.19%
Dayton Section	101	87	14	16.09%
Central Pennsylvania Section	83	76	7	9.21%
Susquehanna Section	80	75	5	6.67%
Johnstown Section	23	22	1	4.55%
Cleveland Section	123	125	-2	-1.60%
Lehigh Valley Section	115	119	-4	-3.36%
Southern New Jersey Section	23	31	-8	-25.81%
Lima Section	17	25	-8	-32.00%
Youngstown Section	32	46	-14	-30.43%
Cincinnati Section	98	116	-18	-15.52%
West Virginia Section	24	43	-19	-44.19%
Philadelphia Section	369	396	-27	-6.82%
Northern Virginia Section	410	440	-30	-6.82%
Akron Section	54	97	-43	-44.33%
Baltimore Section	284	344	-60	-17.44%
Columbus Section	167	233	-66	-28.33%





Senior Member Elevation status

2011 Regional Statistics of Senior Member Elevations						
Region	Member Grade Count Year end 2010	2011 Senior Member Goal	YTD SM Elevations as of June 2011	Percentage of Goal achieved		
1	21,987	200	127	64%		
2	20,245	175	114	65%		
3	17,991	190	58	31%		
4	14,537	130	53	41%		
5	18,724	205	113	55%		
6	36,766	420	168	40%		
7	10,239	155	56	36%		
8	42,834	445	335	75%		
9	6,910	65	36	55%		
10	42,149	415	279	67%		
Total	232,382	2400	1339	56%		





High Grade membership count at least or more than last year – May 2011

Region	Section Name	Qualifying Recruitment Gains	Qualified Incentive Payout
R2	Dayton Section	1	\$ 10
R2	Delaware Bay Section	6	\$ 60
R2 Qualifying Gains & Payout		7	\$ 70.0

IEEE-USA Recruitment Incentive Pilot – May 2011





Baltimore Section

MD Chair : Virgilio Arafiles

Activities so far:

- Nov 2010 Senior Member Drive, Interviewed more than 70 eligible members and got them elevated.
- Feb 2011- Sent more than 250 e-mails to members who have not renewed.
- Apr 2011 Conducted with the Section Gold Affinity Group
 - A dinner party with student members who are graduating. John Dentler, past R2 Chair, and Bill Semancik, past Baltimore Section Chair presented on DoD Security Clearance Process, and Non Engineering Career Competencies. More than 20 students attended.

Planned activities:

SM drive late Oct/Early Nov 2011





Erie Section

MD Chair : Frank Xu

Activities so far:

- March 2011 sponsored Gannon University and Penn State undergraduate paper Competitions.
- April 2011 Supported IEEE Student Activity Conference at Bayfront Convention Center.
- April 2011 Conducted Senior Member Drive
- May 2011 Presentation on "Solving Technical Problems with a Dictionary"
- May 2011 Presentation on "Lean Manufacturing Implementation Project at Welch's"

Planned activities:

- September VISTA Plant visit in Niagara Falls
- November New member dinner gathering





Northern Virginia Section

MD Chair: Murty Polavarapu

Activities so far:

- Welcome E-Mail to New Members
 - Invitation to Summer Picnic
- Publicity in Newsletter for New Senior Members

Planned activities:

- Senior Membership Invitation Campaign
- Lunchtime Membership Promotion at Lockheed Martin, Manassas, VA
- Welcome Reception for New Members
- Special Reminder for First-year Members at Renewal cycle





Columbus Section

MD Chair: Sol L. Black

Activities so far:

- June 2011 : Presentation "Wireless-Optical Convergence: The Case for Fibre-connected Massively Distributed Antennas"
- Apr 2011: Presentation "NASA Human Missions to Asteroids and Other Fine Places"
- Apr 2011: Presentation "Cloud Security: A Rational Approach to Assessing Risk"
- Apr 2011: Presentation "Volt Var control technology being applied on AEP operating company distribution systems"
- May 2011: Presentation "The infrared retina: Bio-inspired sensing for using Nano scale super lattices and quantum dots"
- June 2011: Presentation "Stock Market Investment"
- 2010 Senior Member Upgrade meeting. Attendee count ~ 25.
- 2010 First year member experience. Attendee count ~ 8

Planned activities:

- July 19, 2011 Senior Membership Drive
- Q4, 2011 First year membership experience
- Oct, 2011 Programmable Logic Controller (PLC) training course





Cincinnati Section

MD Chair: Xuefu (Frank) Zhou

Activities so far:

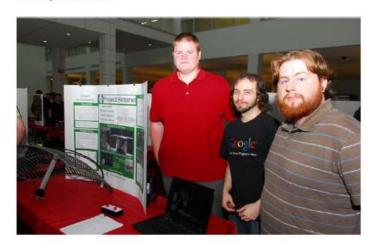
- Jan 2011 Tour of Imaging Research Center at the Cincinnati Children's Research Foundation (CCRF)
- Feb 2011 Technical presentation "Police Radar and Laser Detectors State of the Art"
- Mar 2011 Technical Presentation "Cognitive radio technology"
- Apr 2011 Technical Presentation "GPS Technology"
- May 2011 Senior Design Project awards





Cincinnati Section – Senior design awards night

Title: Project HINTERNET



Students: Benjamin Jones (EE), Ed Kimball (CS), Adam Stylinski (CompE), Stephen Zeisler (EE)

Addvisor: Howard Fan

Description: This project implements a wireless modulation scheme over the amateur radio bands using a custom built wireless interface card and driver to communicate data over long distances.



Students: Jeffrey Hamm (EE), Ian Larkin (EE), Benjamin Michels (EE), Jeffrey Overbeck (EE), Advisor: Howard Fan

Description: This project receives and demodulates an AIS signal, then displays the location of the ship that the signal is received from on a map application using Google Earth.

Title: Real-time Stereo Vision Controller





Goals for 2011/2012

• Engage MD Chairs from all the sections in Region 2

 Quarterly conference calls with R2 Section MD Chairs to share best practices, discuss issues, roadblocks and possible solutions

 Open communications channels between section MD Chair by leveraging social media sites such as face book, twitter, etc





Region MD Reports

Region 3 - MD Activities & Plans

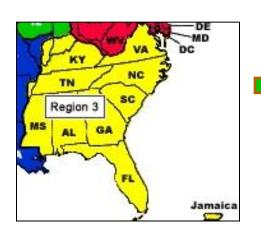


Advancing Technology for Humanity

Jim Anderson Region 3 MD Chair



Region 3 MD Activities: Who, What, Where, How?



MD Team:

- 40 Sections x 2
- 9 Student Branches

Challenges:

- SAMIEEE info not up-to-date
 - Who's in office?
 - Email address?
- Student branches not identified separately









Run SAMIEE, send emails



Make Calls





Region 3 MD Activities: What Works?

Use new Section member report to send a greeting to all new members.



Update Section member list on a monthly basis, create Chapter member lists & provide to Chapter chairs prior to events.



- Create a LinkedIn group for Section members to join, become Linked in aware of other members, and as another way to stay updated.
- Attend and deliver a "Join IEEE elevator pitch" before every event.
- Move meetings to different locations to meet all members' needs
- Joint meetings with student branches











Thank you

Any Questions?





Region MD Reports

Region 5 - MD Activities, Actions & Plans



Bob Scolli Region 5 MD Chair





Agenda

- 1. Intro to the R5 MD Team
- 2. IEEE focus on the Member
- 3. Opportunities and Travel that can help focus the Member and Volunteers
- Region 5 Goals and Action Plan
- 5. Volunteer Resources available to Sections/Chapters



MD Team / Network

Region 5



Robert Scolli, Region 5 - MD Chair r.scolli@ieee.org

- Joe Redfield, Supporting Regional MD Chair, MD Chair - Central Texas Section jredfield@swri.org
- Ross Anderson, LM Coordinator r.c.anderson@ieee.org
- Jim Leonard, Industry Relations Coordinator j.leonard@ieee.org
- Ina Marie Vera Angeles, WIE Coordinator iangeles@mail.smu.edu
- Kheng Swee Goh, GOLD Coordinator goh@ieee.org
- Thomas Grimm, Society Liaison & Industry Activities t.grim@ieee.org

IEEE MGA



Aleksandar Szabo
Chair, IEEE Member Recruitment
& Recovery Committee (MRR)
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Cathy Downer

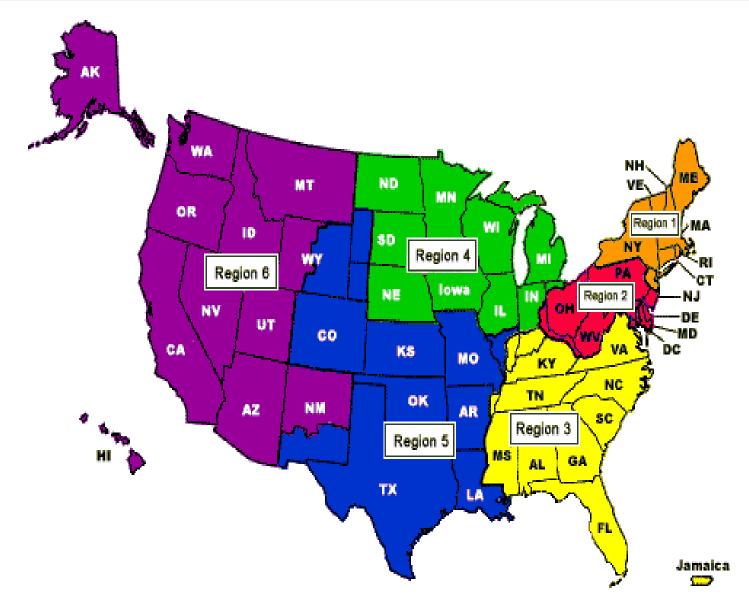
Membership Development Manager
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John Day
Director, Membership Development
i.day@ieee.org



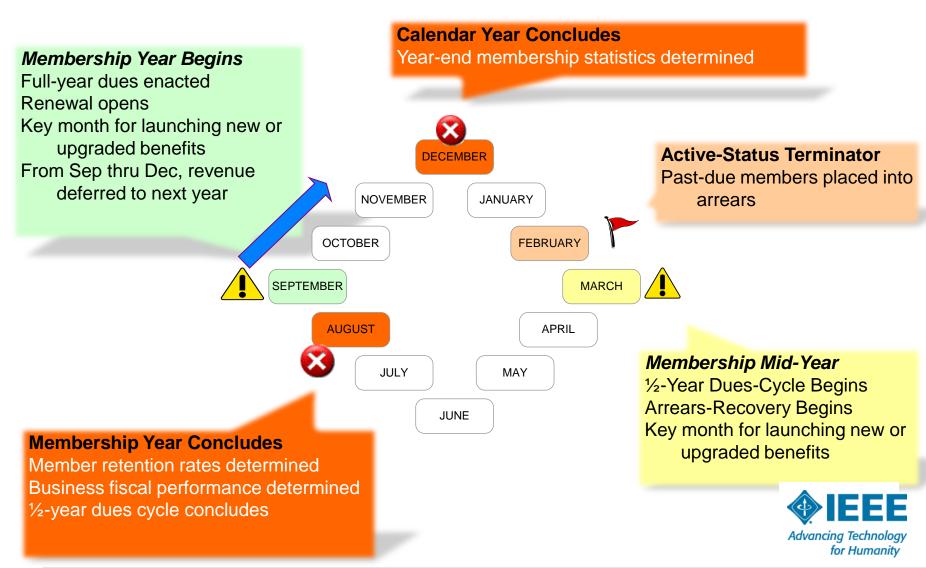








Timing is Everything – Know the Membership Calendar



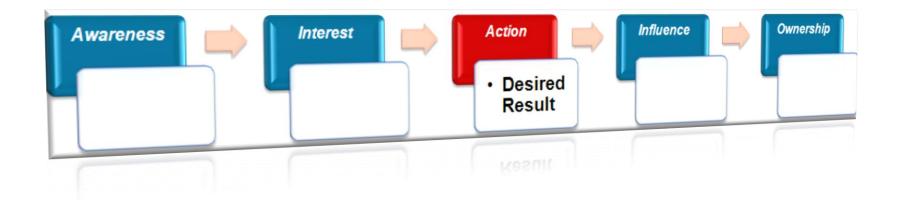


Opportunities and Travel that can help focus the Member and Volunteers





Engagement for Continue Commitment



Network Members

Awareness is a two-way street:

Leaders need to Understand Members' knowledge of IEEE, and IEEE's knowledge of member needs





Membership is An Individual Journey ... throughout a Career

- Guarantees
 - Members will start their career
 - Members will finish their career
 - There's a path in between
 - Some experiences are unique... many are similar
- How does membership to the IEEE influence "the path in between?
- Where does IEEE fit (at local and global level?)... where do the members fit in each other's lives?

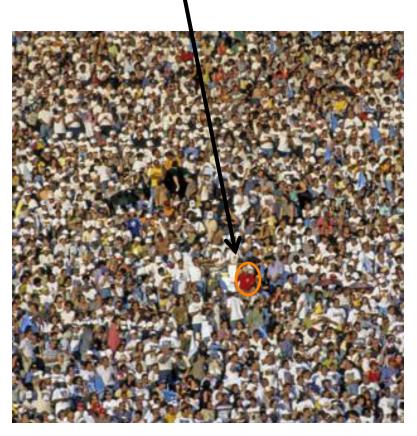






Focus on the Member ...

When we focus on "Membership" the member and their needs get lost in the crowd.



If we focus on the "Member" they can become Inspired, Enabled, Empowered, and Engaged



"I feel welcome"

"My needs are met"

"I make a difference"

"I am the IEEE"

"I am a part of something great"

Truly satisfied members renew; truly satisfied members refer others to IEEE

The Continuum & Member Experience

- Where does the member want to go?
- What data / intelligence do we have to help guide the member?
- What paths are common, unique?
- What's / who's there to receive them when they join?
- How do we ensure a quality experience at every step of the continuum?
- Everyday, how do we make the member experience more valuable within the time our members allocate to us? – how do we increase their commitment of time?





<u>Time</u> is the currency of engagement









How Do We Improve our Value ...

- Knowing when members join IEEE
- Knowing member interests
- Welcoming new members
- Acting on member interests
- Continuously inviting members to influence IEEE



"I feel welcome"

"My needs are met"

"I make a difference"

"I am the IEEE"

"I am a part of something great"



Meeting Opportunities





Volunteer Meeting Opportunities

-August 19 - 22 2011, starts Friday 2:00PM - This year we have a Sections Congress in San Francisco, California at the San Francisco Marriott Marquis to set goals and objectives for IEEE national. Sending a new person or second person to the meeting helps volunteers understand what IEEE is about.. Most people going to the Section Congress are impressed. Section Congress has tours for Spouses. Again one persons travel is funded by MGA through your Region and Section. Here is an opportunity to reward a hard working section volunteer in train future volunteers.

Archie Holtan, PE Senior Consultant; C. H. GUERNSEY & COMPANY Engineers · Architects · Consultants attended the last one in Canada. He said, "It was very impressive and our Section certainly wants to be represented there. Besides the meetings, they had booths from every staff organization at IEEE and it was an education of all the things IEEE does, and how it can relate to our members. They had an awards ceremony for some very distinguished engineers, and it was neat that we too can have our "Rock Stars".

The meetings last time were about things that IEEE can do to encourage membership and be useful to the members. These were distilled down to the top 10 tasks by the delegates. I am not sure of the topic this year, but some thought will be needed both before and at the meetings. Once you are designated as the section delegate, there will be e-mails on the topics and preparation guidelines, I think.

Last time they kept telling us to get out and see the sites, but then worked us from morning until late at night. On the last day, they broke by lunch, and so there was some opportunity."

Deadline for Section Congress Registration is July 22. To find more information on the Section Congress use website at www.ieee.org/SC2011. In addition to the IEEE registration you will need to make hotel reservations if you are the chosen Section Volunteer or Alternate

IEEE



MD Webcast

<u>Time</u>

- Third Saturday, 10:00am Eastern
- Beginning this year Wednesday evening, follow-on session

Objectives

- Inform
- Clarify
- Collaborate

Standing Agenda

- Preview Topic
- Business Cycle Spotlight
- Membership Stats/Trends Update
- Wrap-up / Direction

Participation

40-60 Volunteers per webcast, global representation

Saturday, 4 December

Topics:	Speaker(s):	Webcast Presentation (PDF, 4.82 MD)
Region 3 Coordinated Industry Contact & Employment Assistance Pilot	Lee Stogner	Presentation File (PDF, 2.73 MB)
Direct Outreach Tips & Best Practices	Elyn Perez	Presentation File (PDF, 655 KB)
Technical English Program Opportunity for Regions 8-10	Charles W. Hickman	Presentation File (PDF, 209 KB)
Membership Statistics & Goals Update	John Day	Presentation File (PDF, 851 KB)
Updates/Wrap-Up /Direction	Tom Habetler	Presentation File (PDF, 923 KB)
Recorded Session		http://cc.readytalk.com/play? id=36yl0h

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November - No webcast was presented.

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Saturday, 16 October

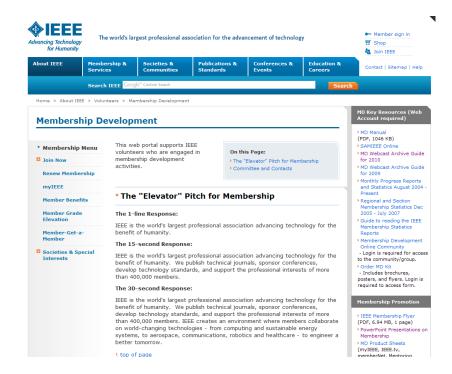
Topics:	Speaker (s):	Webcast Presentation (PDF, 5.29 MB)
What we are doing in China	Lan Wang	Presentation File (PDF, 1.10 MB)
Member-Get-A-Member Program 2010	Elyn Perez	Presentation File (PDF, 458 KB)
Membership Statistics & Goals Update	John Day	Presentation File (PDF, 785 KB)
Updates/Wrap Up/Direction	Tom Habetler	Presentation File (PDF, 765 KB)
Recorded Session		http://cc.readytalk.com/play? id=7unjhz





MD Webcast (cont).

- Announcements of webcasts via 'MD-Alert-All' alias
 - Contact Cathy Downer to be added to this alias
 - c.downer@ieee.org
- Archive of MD webcasts accessible from MD web portal, at www.ieee.org/md







MD Goals & Action Plan



MD Action Plan and Goals – 2010 & 2011

- Support members in finding value and enjoyment through their IEEE involvement, understanding that
 - Volunteerism delivers on goals, benefiting humanity as well as oneself.
 - Volunteerism develops valuable management and leadership skills
 - Leaders network with others in our profession for activities
 - Leaders develop a Strategic Plan and work the plan
- Communicate MD programs
 - Increase the understanding within Industry professionals and their employers to the value of IEEE as a major resource in achieving success.
 - Promote IEEE Careers and Employment
 - Support Member Development and Membership Growth

Recruit MD Section and Chapter Chairs to Support member advancement, nurturing volunteerism and recruiting new Members

Develop LM Assistant Area Chair Support

Network with Local Engineering and Universities with Computer and Engineering Medicine Programs for Student Branches

Attend Monthly MD (MRR) conference calls

- Support LM, WIE and Gold activities
- Involve Industrial leadership in Professional Activities
- Check websites to insure they list current Section and Chapter officers and Executive Committee chairs.





Advancing Technology for Humanity

Where do we go from here?

- Continue to Develop Regional MD Network
- Support Graduate Students Retention
- Support Associate, Senior Member and Fellow Elevations
- Support Sections and Chapters Contacting Members
- Reach Out to Universities
 - Know your Counselors and Student Chairs
 - Recruit new University Student Branches and Student Branch Chapters
 - Use V-tools available to help on Branch Reporting
- Help organize new WIE,GOLD and Life Member Chapters
- Support IEEE-USA Recruitment Incentive Pilot In an effort to drive U.S. membership growth IEEE-USA is offering a financial incentive that rewards year-over-year improvements in recruitment of higher-grade (HG), dues-paying members in IEEE's U.S.

Volunteer Resources from

www.ieee.org/about/volunteers/index.html





Volunteer Resources

- EACH OTHER, <u>www.ieeeR5.org</u>, e-mail and Facebook
- mylEEE member portal
- Elevate your member grade
- IEEE Fellows Program
- IEEE e-mail alias
- The Institute newsletter
- Employment resources on the IEEE Job Site
- Financial Advantage Programs
- Meeting and conference management services
- Societies and affinity groups
- Purchase IEEE merchandise
- MD Portal → www.ieee.org/md/
- MD Guide
- MD Supplies (ordering online)
- MD Virtual Community http://ieee-mdnet.oc.ieee.org/
- Region 5 VC ieee-region5.oc.ieee.org
- Monthly MD Webcasts

Services available to volunteers

e-Notice Electronic Newsletter

Distribution Service

Electronic Mail and Listserv Services

Entity Web Hosting (EWH) Service

IEEE Web Conferencing

Meeting and Conference Management

SAMieee (Section Access to

Membership Information)

Strategic Research

Teleconferencing

Travel Services

vTools (Electronic Tools for Volunteers)





Advancing Technology for Humanity

vTools ewh.ieee.org/mu/vTools/

vTools are developed and made possible by IEEE volunteers. The toolbox simplifies administration by offering web based software, reduces time spent managing activities, and assists in member development. vTools toolkit contains tools in various phases of development, from production, to pilots, to active development:

<u>Meetings</u> – tool for managing section and chapter meetings. Officers can create meeting announcements with no dependence on webmaster availability and show them on your website. Members and the public may see and register for the upcoming meetings.

<u>WebInABox</u> – wizard to assist officers generate simple section websites in an automated fashion with no dependence on webmaster availability.

<u>Voting</u> – tool to allow members submit votes in their Section officer elections online (please note that this is different from the general IEEE elections).

<u>Dim Dim</u> – a Web Conferencing service to Geographic Organizational Units for online meetings, webinars, training, demos and presentations. The service is available to MGA Board members and MGA Board Committees as well as Region and Section EXCOM officers.



<u>vTools</u> Continued

<u>vTools.StudentBranchReporting</u> – tool for collecting and searching reports submitted by student branch volunteers such as annual plan and report of activities.

<u>vTools.GeoView</u> – project to provide a knowledge base with examples of how various mapping software (MS Street Maps, Yahoo!Maps, etc.) can be used to create demographic views of IEEE units such as sections and chapters. Showing membership distribution on a map assists officers decide where to hold meetings, form new chapters, have conferences, etc. **FluidSurveys** – a Survey tool available to MGA Board members and MGA Board Committees as well as Region and Section EXCOM officers. Tool can be used to quickly create online surveys using intuitive interface and distribute them via Email, Web link, etc. Collected results can be easily analyzed and graphical reports can be shared with others. Contact us for more information.

More vTools projects – we are planning to introduce more tools in the next few years. Among the tools we will have: Awards, Section Dashboard, Communicate, Prospective Members, Membership Development, Off-line join, Agendas, and more.





Thank you!





mylEEE 1.85 – Volunteer Desktop Enhancements





Presented by:
Mark David
Manager, Member Products
m.david@ieee.org



Advancing Technology for Humanity

myIEEE Volunteer Desktop Enhancements

myIEEE 1.85

- The major goal of this project is to improve the volunteer interaction with IEEE web-based services by providing efficient access to all necessary volunteer "doing business" tools.
- Presents personalized views to volunteers of each Section, Societies, and Boards (and their Committees).
- Offers a centralized repository to IEEE volunteers for accessing meeting information, agendas, rosters, forms, tools, and more.
- Consolidates publicly accessible volunteer tools under common, personalized network-based pages.
- □ This project will indirectly improve retention rates among members since volunteers can work in a more efficient manner. Increased retention rates translate to increased dues revenues and have an indirect impact on other revenue streams associated with growing membership.
- □ IEEE Volunteers at all levels have asked for one centralized area\interface to provide volunteers access to information and tools. When put to a vote, myIEEE was chosen by IEEE staff and volunteers as an area that could best fulfill the volunteer portal need.

myIEEE 1.8 - Current Volunteer DT

Current state:

One page, no sub navigation

Gadgets:

- IEEE Vtools
- My Positions
- Volunteer Resources
- SAMIEEE Access
- Volunteer News & Updates
- IEEE memberNet Spotlight Volunteer
- IEEE.tv IEEE.tv Specials







myIEEE 1.85 - New Volunteer DT

New: Two Sub Navigation Areas myVolunteer Networks

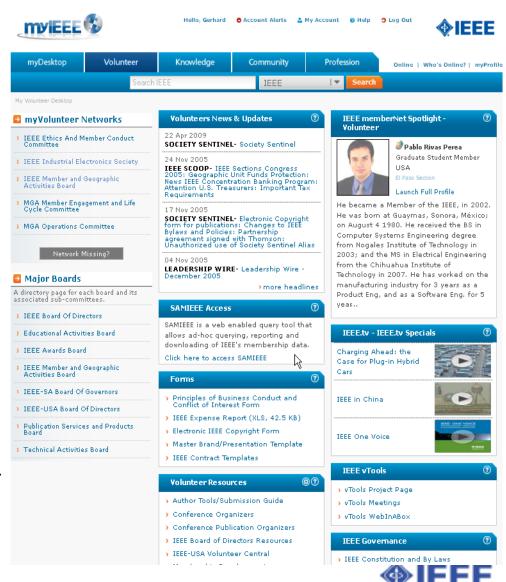
 Top subNavigation is personalized based on positions held

Major Boards

 Lower subNavigation provides links to top level board committee directories

Gadgets:

- My Volunteer Networks
- Major Boards
- Forms
- SAMIEEE Access
- Volunteer News & Updates
- Volunteer Resources
- IEEE memberNet Spotlight Volunteer
- IEEE.tv IEEE.tv Specials
- IEEE vTools





myVolunteer Networks Navigation Geo Unit - Philadelphia Section

 Geo Units are accessible via myVolunteer Networks subNavigation, personalized based on positions held

Default Gadgets:

- Executive Officers
- Section on MemberNet
- Officer Training
- Meetings (Vtools)
- Officer Elections (Vtools)
- Finance Links
- Membership Development
- Governance Docs
- Volunteer Networks Boards

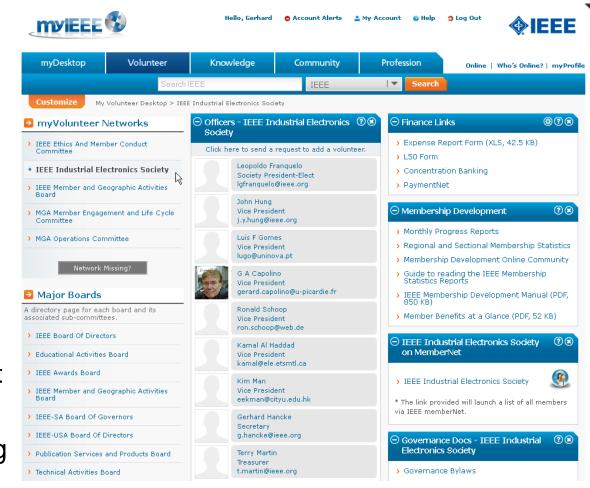


myVolunteer Networks Navigation Society - IEEE Industrial Electronics

 Societies are accessible via myVolunteer Networks subNavigation, personalized based on positions held

Default Gadgets:

- Officers
- Finance Links
- Membership Development
- Society on MemberNet
- Governance Docs Training

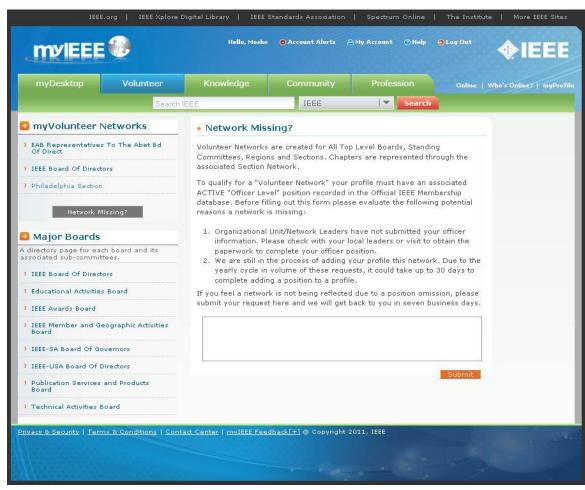






myVolunteer Networks Navigation Network Missing

- To qualify for a given entry in "myVolunteer Networks" a given user account must have an associated ACTIVE "Officer Level" position.
- Network missing is provided so users can send a request if they feel a network is missing.
- This follows the officer designation process







Major Boards Navigation - Directory Board of Directors

Major board directory pages are accessible to all volunteers with an active designation. These are accessible via the Major boards sub navigation. The directory pages provide links to top level board committee directories

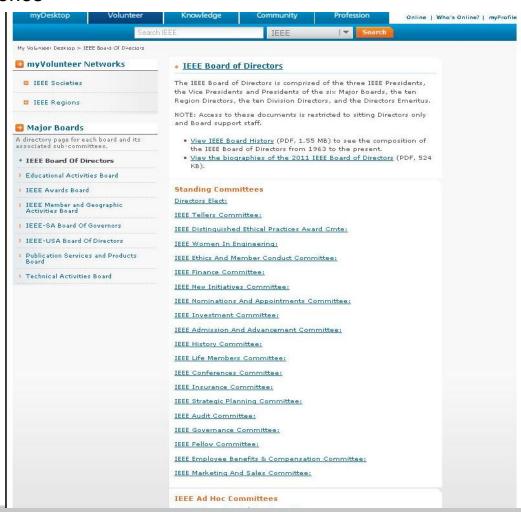
Top level OU Directory Subpage, Board of Directors

Persistent Sub navigation

- My Volunteer Networks
- Major Boards

Core Content:

- Standing Committees
- IEEE Ad Hoc Committees page
- *Please Note: BOD is a special case since it has Standing and Ad Hoc committees. All other "Major Boards" only contain sub committees





Major Boards Navigation Directory - Member and Geographic Activities

Major board directory pages are accessible to all volunteers with an active designation. These are accessible via the Major boards sub navigation. The directory pages provide links to top level board committee directories

All Top Level OU's

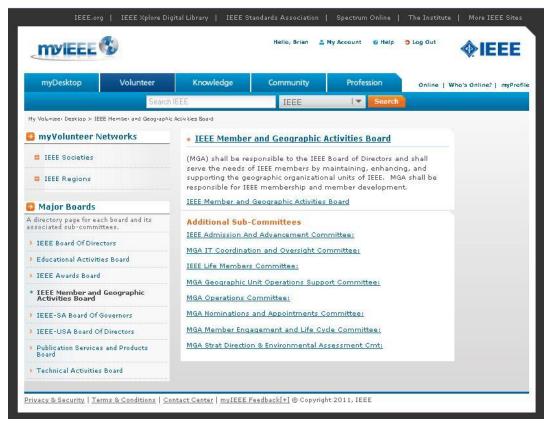
Persistent Sub navigation

- My Volunteer Networks
- Major Boards

Core Content:

Additional Sub-Committees

*Please Note: BOD is a special case since it has Standing and Ad Hoc committees. All other "Major Boards" only contain sub committees.







Administrative Features Customizing Pages

All pages in the volunteer desktop are customizable by admin users based on what page it is. All societies and sections can be customized by any volunteer; top level boards and committee pages are only customizable by designated admins.

Gadgets can be added from:

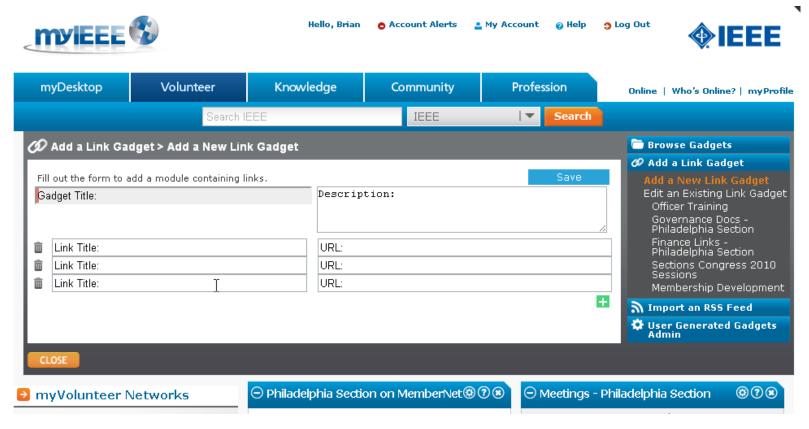
- myDesktop
- Knowledge
- Community
- Profession
- Volunteer
- User Generated

Custom gadgets can be added:

- Add a Link Gadget
- Import an RSS Feed
- Custom gadgets are added to the User Generated Gadgets area for use in other areas in myIEEE.



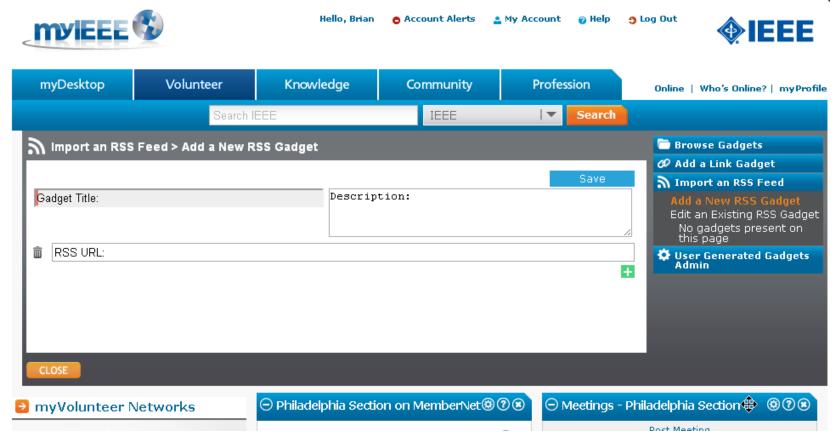
Administrative FeaturesCreating Gadgets – Adding a New Link Gadget



- Static link gadgets can be added to a page in a few moments by visiting the customize area on a given page.
- Only designated admins have this level of access.
- Gadgets created here can be added to the user-generated area so gadgets can be shared with other networks across mylEEE.



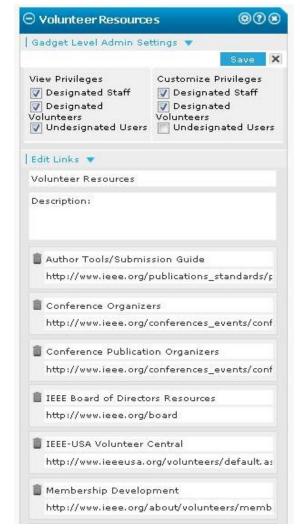
Administrative FeaturesCreating Gadgets – Add a New RSS Gadget



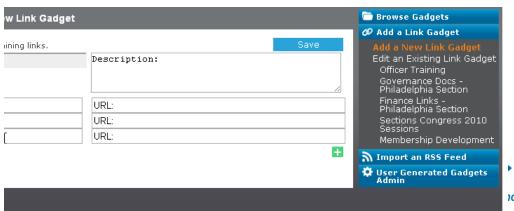
- RSS feed gadgets can be added to a page in a few moments by visiting the customize area on a given page.
- Only designated admins have this level of access.
- Gadgets created here can be added to the user generated are so gadgets can be shared with other networks across myIEEE.



Administrative Features Editing Gadgets – Link Example



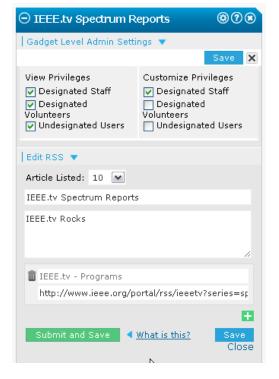
- O Volunteer Resources
 Author Tools/Submission Guide
 Conference Organizers
 Conference Publication Organizers
 IEEE Board of Directors Resources
 IEEE-USA Volunteer Central
 Membership Development
- Static link gadgets can be customized on a page in a few moments by visiting the gadget or customize area on a given page.
- Only designated admins have this level of access.
- Gadgets created here can be added to the usergenerated area so gadgets can be shared with other networks across myIEEE.
- Gadgets can also be hidden to specific user groups or customizable by specific user groups depending upon the gadget.

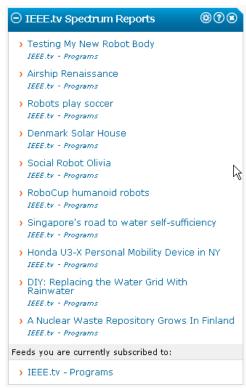






Administrative Features Editing Gadgets – Link Example





Description:

Save

Description:

Descriptio

- RSS feed gadgets can be customized on a page in a few moments by visiting the gadget or customize area on a given page.
- Only designated admins have this level of access.
- Gadgets created here can be added to the usergenerated area so gadgets can be shared with other networks across mylEEE.
- Gadgets can also be hidden to specific user groups or customizable by specific user groups depending upon the gadget.

Advancing Technology for Humanity

Interactive Demo







Thank you!!!

Questions??







Membership Statistics & Goals Update

June 2011





Presented by:

John Day

Director, Membership Development
j.day@ieee.org



June 2011 Dashboard – IEEE Membership

Snapshot	Jun '11 vs. '10		% Change YoY	Jun '11	Jun '10	May '11	% Change May '11 - Jun '11			
IEEE Membership	•	5,126	+ 1.4%	371,749	366,623	361,373	+ 2.9%			
Honorary	^	1	+ 3.4%	30	29	31	(3.2%)			
Fellow	^	159	+ 2.4%	6,690	6,531	6,676	+ 0.2%			
 Senior Member 	^	757	+ 2.4%	32,534	31,777	32,055	+ 1.5%			
Member	^	2,436	+ 1.1%	231,421	228,985	213,559	+ 8.4%			
Associate Member	~	(367)	(2.6%)	13,869	14,236	12,451	+ 11.4%			
Graduate Student	^	994	+ 2.9%	35,763	34,769	41,200	(13.2%)			
 Undergraduate Student 	^	1,146	+ 2.3%	51,442	50,296	55,401	(7.1%)			
Society Memberships	•	222	+0.1%	314,687	314,465	307,102	+ 2.5%			
 18 Societies up > 1% 	^	6,056								
 9 Societies +/- 1% 		118				ses, with all counts i				
• 11 Societies down > 1%	~	(5,952)	Without Affiliates, total Society memberships are up year-over-year by 503 or +0.2%.							





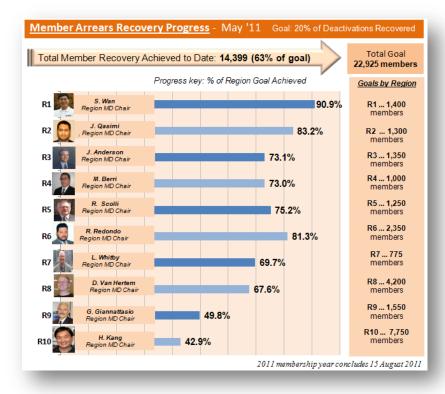


Arrears Recovery Update

Goal: Recover 20% of the total members deactivated in February ... 22,925 globally

First-Year Members

- Direct correlation between firstyear member retention and progress with improving recovery
- Recovery increases the renewal opportunity for the 2012 membership year
- HQ runs arrears-recovery campaigns and courtesy calls through June
- Regions 8, 9, 10 have e-Membership option to promote for arrears-recovery



- Total recovery / retention results impacted by the proportion of students to total membership
- Regions with larger student member populations usually have lower results for their recovery goals





Active Membership by Region

	Geographic IEEE Membership Summary - June 2011															
	HIG	HER GRAI	DE w/o GS	Ms	G	RADUATE	STUDENT	rs	UND	RGRADU	ATE STUD	ENTS	TOTAL MEMBERS			
REGION	2011	2010	Cha	inge	2011	2010	Cha	inge	2011	2010	Cha	inge	2011	2010	Change	
			#	%			#	%			#	%			#	%
1	30,030	30,698	(668)	-2.2%	1,682	1,766	(84)	-4.8%	1,642	1,683	(41)	-2.4%	33,354	34,147	(793)	-2.3%
2	26,432	27,037	(605)	-2.2%	1,635	1,684	(49)	-2.9%	1,724	1,759	(35)	-2.0%	29,791	30,480	(689)	-2.3%
3	23,575	23,954	(379)	-1.6%	2,157	2,240	(83)	-3.7%	2,546	2,328	218	9.4%	28,278	28,522	(244)	-0.9%
4	17,984	18,327	(343)	-1.9%	1,712	1,673	39	2.3%	1,920	1,841	79	4.3%	21,616	21,841	(225)	-1.0%
5	23,395	23,516	(121)	-0.5%	1,646	1,713	(67)	-3.9%	2,083	2,036	47	2.3%	27,124	27,265	(141)	-0.5%
6	46,904	47,748	(844)	-1.8%	2,686	2,791	(105)	-3.8%	2,898	2,888	10	0.3%	52,488	53,427	(939)	-1.8%
R 1-6	168,320	171,280	(2,960)	-1.7%	11,518	11,867	(349)	-2.9%	12,813	12,535	278	2.2%	192,651	195,682	(3,031)	-1.5%
7	12,407	12,485	(78)	-0.6%	1,853	1,844	9	0.5%	1,181	1,311	(130)	-9.9%	15,441	15,640	(199)	-1.3%
8	48,128	46,564	1,564	3.4%	10,790	10,309	481	4.7%	8,803	8,863	(60)	-0.7%	67,721	65,736	1,985	3.0%
9	7,650	6,790	860	12.7%	1,535	1,405	130	9.3%	5,639	5,414	225	4.2%	14,824	13,609	1,215	8.9%
10	48,039	44,439	3,600	8.1%	10,067	9,344	723	7.7%	23,006	22,173	833	3.8%	81,112	75,956	5,156	6.8%
R 7-10	116,224	110,278	5,946	5.4%	24,245	22,902	1,343	5.9%	38,629	37,761	868	2.3%	179,098	170,941	8,157	4.8%
TOTAL	284,544	281,558	2,986	1.1%	35,763	34,769	994	2.9%	51,442	50,296	1,146	2.3%	371,749	366,623	5,126	1.4%
% R1-6	59%	61%			32%	34%			25%	25%			52%	53%		
% R7-10	41%	39%			68%	66%			75%	75%			48%	47%		





Member Renewals – 2011



★ Top Region to date ● Runners up

... w/ YoY comparisons

					IEEE	Membe	ership Re	newal / F	Retention	- June 2	2011					
	HIGHER GRADE w/o GSM					GRADUATE STUDENTS				ERGRADUA	ATE STUDEN	ITS		TOTAL M	EMBERS	
REGION	Opportunity		Renewal		Opportunitu		Renewal		Opportunity		Renewal				Renewal	
	Opportunity	#	%, '11	%, '10	Opportunity	#	%, '11	%, '10	Opportunity	#	%, '11	%, '10	Opportunity	#	%, '11	%, '10
1	31,015	26,741	86.2%	86.6%	1,887	1,387	73.5%	74.8%	1,598	764	47.8%	50.3%	34,500	28,892	83.7%	84.5%
2	27,415	23,438	85.5%	86.1%	1,782	1,325	74.4%	75.5%	1,639	817	49.8%	54.4%	30,836	25,580	83.0%	83.9%
3	24,565	20,433	83.2%	83.9%	2,310	1,766 (76.5%	76.9%	2,037	994	48.8%	48.0%	28,912	23,193	80.2%	80.9%
4	18,692	15,721	84.1%	85.0%	1,745	1,328	76.1%	75.7%	1,676	843	50.3%	53.7%	22,113	17,892	80.9%	82.1%
5	24,124	20,299	84.1%	84.7%	1,757	1,323	75.3%	76.3%	1,816	858	47.2%	49.9%	27,697	22,480	81.2%	82.2%
6	48,471	41,029	84.6%	85.1%	3,022	2,238	74.1%	74.8%	2,647	1,295	48.9%	50.0%	54,140	44,562	82.3%	82.9%
R 1-6	174,282	147,661	84.7%	85.3%	12,503	9,367	74.9%	75.6%	11,413	5,571	48.8%	50.8%	198,198	162,599	82.0%	82.9%
7	12,952	10,535	81.3%	82.3%	1,773	1,461	82.4%	84.8%	1,193	676	56.7%	63.0%	15,918	12,672	79.6%	81.2%
8	50,063	39,179	78.3%	79.0%	9,670	7,269	75.2%	78.4%	7,719	2,962	38.4%	42.3%	67,452	49,410	73.3%	74.8%
9	7,819	5,360 💂	68.6%	68.5%	1,420	946	66.6%	73.6%	5,327	1,393	26.1%	28.2%	14,566	7,699	52.9%	54.6%
10	47,629	36,102	75.8%	76.9%	9,480	4,626	48.8%	52.1%	22,629	4,799	21.2%	24.2%	79,738	45,527	57.1%	59.9%
R 7-10	118,463	91,176	77.0%	77.9%	22,343	14,302	64.0%	67.7%	36,868	9,830	26.7%	30.2%	177,674	115,308	64.9%	67.3%
TOTAL	292,745	238,837	81.6%	82.4%	34,846	23,669	67.9%	70.7%	48,281	15,401	31.9%	35.3%	375,872	277,907	73.9%	75.8%



Congratulations to IEEE Region 9 the only region with improved HG member retention YoY





84.1%

84.1%

84.6%

81.3%

78.3%

68.6%

75.8%

81.6%

82.4%

R4

R5

R6

R7

R8

R9

R10

Total IEEE

through June 2011

Same period 2010

50.3%

47.2%

48.9%

56.7%

38.4%

26.1%

21.2%

31.9%

35.3%

43.3%

40.7%

41.5%

47.0%

28.8%

21.5%

17.3%

25.4%

27.9%

60.9%

57.4%

53.8%

67.9%

61.0%

44.9%

32.3%

48.5%

52.2%

Comparative Retention – Total vs. First-Year Members – Through June

REGION		<u>-Grade</u> nbers		e Student nbers	Undergraduate Student Members			
	Total	First-Year	Total	First-Year	Total	First-Year		
R1	86.2%	38.7%	73.5%	53.3%	47.8%	38.5%		
R2	85.5%	37.8%	74.4%	53.2%	49.8%	9 43.0%		
R3	83.2%	35.6%	76.5%	<u>62.0%</u>	48.8%	43.0%		

76.1%

75.3%

74.1%

82.4%

75.2%

66.6%

48.8%

67.9%

70.7%

37.0%

38.6%

37.8%

40.4%

38.9%

27.2%

35.1%

36.7%

38.7%

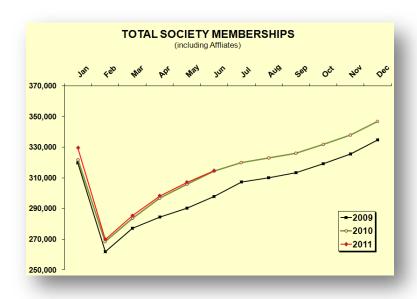
Member Recruitment – 2011 Membership Year, Cumulative YoY

	Cumulative Recruitment September to June															
REGION	HIG	HER GRAI	Ms	G	RADUATE	STUDENT	S	UNDERGRADUATE STUDENTS				TOTAL MEMBERS				
REGION	2011	2010	Cha	inge	2011	2010	Cha	nge	2011	2010	Change		2011	2010	Change	
			#	%			#	%			#	%			#	%
1	1,180	1,207	(27)	-2.2%	644	701	(57)	-8.1%	1,386	1,392	(6)	-0.4%	3,210	3,300	(90)	-2.7%
2	1,118	1,203	(85)	-7.1%	626	678	(52)	-7.7%	1,372	1,359	13	1.0%	3,116	3,240	(124)	-3.8%
3	993	1,095	(102)	-9.3%	798	933	(135)	-14.5%	2,119	1,865	254	13.6%	3,910	3,893	17	0.4%
4	792	805	(13)	-1.6%	695	714	(19)	-2.7%	1,510	1,443	67	4.6%	2,997	2,962	35	1.2%
5	1,073	1,081	(8)	-0.7%	623	752	(129)	-17.2%	1,720	1,656	64	3.9%	3,416	3,489	(73)	-2.1%
6	2,124	2,032	92	4.5%	948	1,057	(109)	-10.3%	2,262	2,251	11	0.5%	5,334	5,340	(6)	-0.1%
R 1-6	7,280	7,423	(143)	-1.9%	4,334	4,835	(501)	-10.4%	10,369	9,966	403	4.0%	21,983	22,224	(241)	-1.1%
7	682	642	40	6.2%	611	606	5	0.8%	882	1,051	(169)	-16.1%	2,175	2,299	(124)	-5.4%
8	4,512	3,822	690	18.1%	4,629	4,476	153	3.4%	6,559	6,622	(63)	-1.0%	15,700	14,920	780	5.2%
9	1,113	917	196	21.4%	717	649	68	10.5%	4,251	4,173	78	1.9%	6,081	5,739	342	6.0%
10	6,264	5,279	985	18.7%	6,505	6,156	349	5.7%	19,592	18,954	638	3.4%	32,361	30,389	1,972	6.5%
R 7-10	12,571	10,660	1,911	17.9%	12,462	11,887	575	4.8%	31,284	30,800	484	1.6%	56,317	53,347	2,970	5.6%
TOTAL	19,851	18,083	1,768	9.8%	16,796	16,722	74	0.4%	41,653	40,766	887	2.2%	78,300	75,571	2,729	3.6%
% R1-6	37%	41%			26%	29%			25%	24%			28%	29%		
% R7-10	63%	59%			74%	71%			75%	76%			72%	71%		

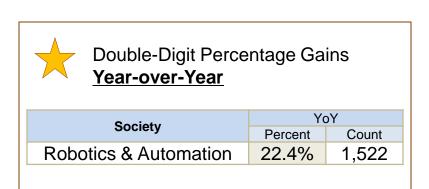




Society Memberships (including Affiliates) – Monthly YoY & Drivers



Total Society Memberships: 314,687
YoY +0.1% (last month, +0.4%)



Society MD Disposition	YoY	
Total Memberships Across 38 Societies	+ 222	Influence of Larger Societies
Growth > 1%: 18 Societies	(+6,056)	Power & Energy + 1.200 20% of the
+ / - 1%: 9 Societies	118	gains
Decline > 1%: 11 Societies	(5,952)	Computer (3,022) 73% of the Communications declines (1,337)





Developing Nations / e-Membership Update

Cumulative through **June**



2011 e-Membership by Region (Cumulative through Present Month)

e-Membership	R3*	R8	R9	R10	total
Count	53	3,678	3,413	9,059	16,203
% of <u>Eligible</u> Higher Grade Members	36%	37%	50%	47%	45%
% of <u>All</u> Higher Grade Members	0%	8%	45%	19%	13%

^{*}R3 denotes Jamaica

2011 MD Drivers - e-Membership

June

By category, the % of <u>eligible</u> members who have selected e-Membership

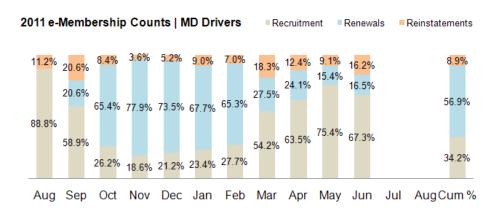
Cumulative Through Present Month	R3*	R8	R9	R10	total
> Recruits (new members)	56%	66%	75%	75%	73%
> Renewals (existing members)	23%	31%	45%	41%	38%
> Reinstates (former members)	63%	62%	68%	65%	65%

^{*}R3 denotes Jamaica





Developing Nations / e-Membership Update (cont.)



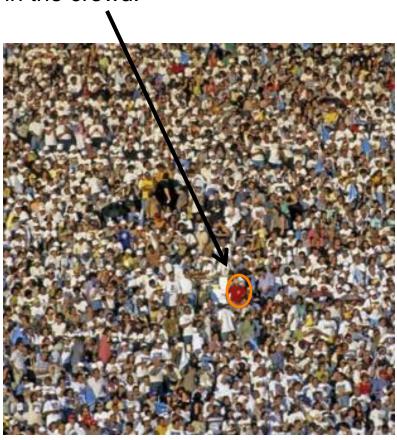
- Renewals / recovery have waned as a percentage of total counts
- ½-year dues a tremendous opportunity for jump-starting recruitment
- Regardless of any price (e-Membership or ½year), individuals need to be convinced about the value of being a member

e-Membership Progress	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Cur	n %
Region 3 (Jamaica)	1	0	4	5	5	10	11	6	3	1	7	0	0		5
> Recruitment	1	0	2	0	0	2	4	1	2	1	5		T	18	34%
> Renewals	0	0	1	5	4	6	6	2	1	0	0		<u> </u>	25	47%
> Reinstatement	0	0	1	0	1	2	1	3	0	0	2		<u> </u>	10	19%
Region 8	21	107	313	433	720	586	679	278	218	154	169	0	0		3,678
> Recruitment	15	46	90	75	116	109	177	131	135	109	110		<u> </u>	1113	30%
> Renewals	0	34	199	342	567	431	446	78	54	26	28		i	2205	60%
> Reinstatement	6	27	24	16	37	46	56	69	29	19	31]	360	10%
Region 9	63	133	350	481	671	557	505	256	125	131	141	0	0		3,413
> Recruitment	60	71	70	71	76	73	103	110	67	94	79]	874	26%
> Renewal	0	30	244	391	559	419	371	83	30	25	31		<u> </u>	2,183	64%
> Reinstatement	3	32	36	19	36	65	31	63	28	12	31		 	356	10%
Region 10	58	319	826	1,181	1,748	1360	1346	783	584	394	460	0	0		9,059
> Recruitment	51	212	229	244	475	403	419	475	387	309	329		<u> </u>	3,533	39%
> Renewals	0	51	533	897	1182	845	836	201	139	54	69		i	4,807	53%
> Reinstatement	7	56	64	40	91	112	91	107	58	31	62			719	8%
TOTALS	143	559	1,493	2,100	3,144	2,513	2,541	1,323	930	680	777		-		16,203
> Recruitment	127	329	391	390	667	587	703	717	591	513	523	0	0	5,538	34%
> Renewals	0	115	977	1635	2312	1701	1659	364	224	105	128	0	0	9,220	57%
> Reinstatement	16	115	125	75	165	225	179	242	115	62	126	0	0	1,445	9%



In Closing ... Membership Always Begins with the Individual Member

When we focus on "Membership" the member and their needs get lost in the crowd.



If we focus on the "Member" we strive to satisfy them, on their terms



"I feel welcome"

"My needs are met"

"I make a difference"

"I am the IEEE"

"I am a part of something great"

Truly satisfied members renew; truly satisfied members refer others to IEEE

thank you questions?



Updates & Reminders / Direction



Aleksandar Szabo
Chair, 2011 IEEE Membership
Recruitment and Recovery (MRR)
Committee



a.szabo@ieee.org



IEEE MGA Membership Recruitment and Recovery Committee (MRRC)

- The MRRC shall inspire and coordinate volunteer activities worldwide, with the objective of increasing and improving member recruitment, and arrears-recovery of IEEE membership.
- After being an ad-hoc committee for more than a year, the MRRC is a now a MGA standing committee commencing 2011.



Advancing Technology for Humanity

The MGA MRR Committee responsibilities shall include:

- Building and expanding a worldwide team of IEEE volunteers to advance MR&R objectives
- Providing training and guidance to participating volunteers in cooperation with IEEE Center for Leadership Excellence
- Developing and promoting best-practices, and ensuring awareness of, and access to, forums and tools
- Mentoring volunteers on how to develop and optimize their MR&R activities in alignment with the IEEE membership calendar
- Setting goals for yearly IEEE membership increases in membership recruitment and recovery
- Providing recommendations for new or improved benefits
- Provide support to all committees that are involved with recruitment and recovery
- Incorporate the MGA Vision, Mission and Values and Principles in the performance of the MR&R functions and activities.
- Collaborating with the MGA MELC Committee and IEEE Staff to develop and execute membership marketing and sales plans, forums and tools, and benefit education campaigns



Implementing the MGA MRR Committee Responsibilities

The MGA MRR Committee shall implement these responsibilities by emphasizing the value and benefits of IEEE and Society membership, involving all IEEE organizational units and staff in coordinated membership development activities, encouraging, motivating and recognizing volunteerism and insuring that the needs and concerns of membership development are identified and understood.

MRRC located at:

http://www.ieee.org/about/volunteers/membership_development/region_md_officers.html





IEEE MGA MRR Committee Composition

VOTING MEMBERS

Chair (Appointed by the MGA Board based upon recommendation of MGA N&A Committee)

10 Regional MD Coordinators (Appointed by Region Directors)
Two representatives, appointed by the Vice President, Technical Activities

CORRESPONDING MEMBERS

All MD Chairs, Societies, Sections, and Chapters
Chair, MGA MELC Committee (Ex officio)
Chair, IEEE Marketing & Sales Committee (Ex officio)
Chair, IEEE Conferences Committee (Ex officio)
One Representative, appointed by the MGA Student Activities Committee
One Representative, appointed by the MGA GOLD Committee
One Representative, appointed by the IEEE Standards Association
One Representative, appointed by IEEE Woman in Engineering

STAFF SUPPORT

IEEE MGA staff lead, Membership Development





The voting members of the MRRC (2011)



R1 - Gim Soon Wan gimsoon@ieee.org



R7 - Lawrence Whitby lwhitby@ieee.org



R2 - Javvad Qasimi javvad@ieee.org



R8 - Dirk Van Hertem dirk.vanhertem@ieee.org



R3 - Jim Anderson jim.anderson@ieee.org



R9 - Gustavo Giannattasio gianna@ieee.org



R4 - Mohamad Berri mberri@ieee.org



R10 -Hang-Bong Kang hbkang@catholic.ar.kr



a.szabo@ieee.org



R5 - Robert Scolli r.scolli@ieee.org



TA Representative Antonio Luque aluque@gte.esi.us.es



R6 - Randall G. Redondo rredondo@ieee.org



TA Representative Rangachar Kasturi r1k@cse.usf.edu





Staff Support

Member & Geographic Activities (MGA) MD Staff



John Day Director j.day@ieee.org



Cathy Downer c.downer@ieee.org



Adrienne Hahn a.hahn@ieee.org



Laura Durrett
I.durrett@ieee.org



Elyn Perez elyn.perez@ieee.org



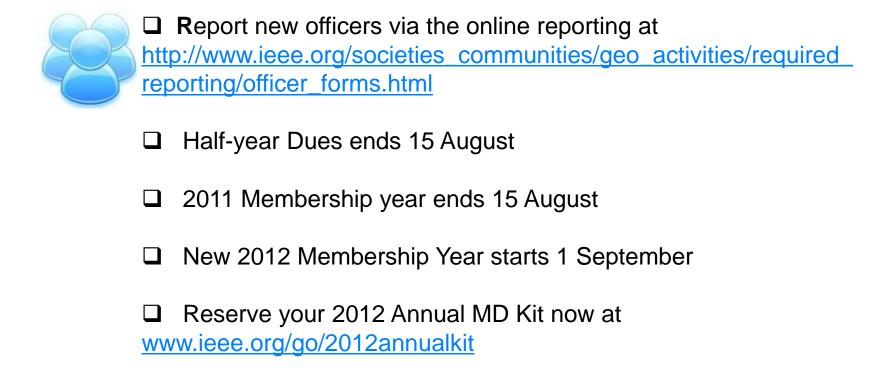


Nick Lehotzky n.lehotzky@ieee.org





Reminders / Updates



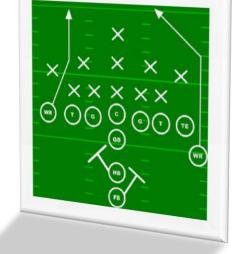


Wrap Up / Direction – MD Prioritization

- January through April
 - 85% effort Retention / Arrears Recovery
 - 15% effort Recruitment
- May through August
 - 10% effort Arrears Recovery
 - 90% effort Recruitment



- 85% Recruitment
- 15% Renewal monitoring



All the while ... MD Staff support:

- Retention / arrears recovery campaigns, electronic and print (through August)
- Recruitment / incomplete applications / reinstatement campaigns (monthly)
- Recruitment / authors outreach (May timeframe)





Future MD Webcast Topics & Speakers – Tentative Schedule

<u>August</u>

Will be cancelled

<u>September</u>

- New Member Year Kick-off
- Senior Member Program
- MGA Industry Relations







Wrap Up / Direction – Next Webcast

Saturday, 17 September 2011

January	February	March	
April	May	June	
July	August	September	
October	November	December	



Thank you Questions?





Open Floor Q&A





Webcast Notes – Raising Questions

- When we reach the Q&A portion of the webcast, the Operator will announce any attendees who have a question, may place their question in queue.
- Place your question in queue by pressing 1, then 4 on your phone. The Operator will announce them in the order received.
- You can continue to ask topical questions using the chat box during the entire webcast. They will be presented by our Moderator to the appropriate presenter for response.
- Some questions in the Chat Box may be responded to during the webcast by presenters or moderator.





APPENDIX





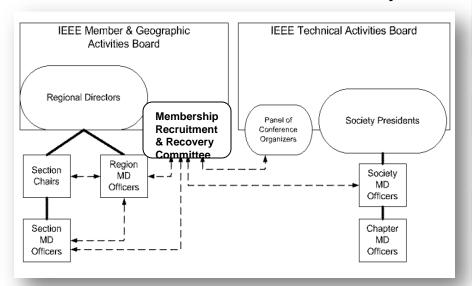
Appendix Field Team Resources





MRRC Team Development – Engagement

- Alignment with the new MGA mission and values
- Volunteer & Staff partnership
- MD position vacancies
- Regional Training
- Partnering across IEEE
- MD Portal & Virtual Community



If the MGA is Successful ...

IEEE member satisfaction & relevance is growing and reflected in improved retention and total membership

The MGA is a data-driven organization that proactively anticipates and reacts to the needs of the member and the profession

The MGA facilitates recruitment, training, development of IEEE volunteer leaders

The MGA facilitates successful regions, sections, chapters, and affinity groups

The MGA is responsible for all aspects of member and membership activities with the IEEE

The MGA ensures a "home(s)" for every member

Technology professionals will understand IEEE membership's importance in their careers

The MGA will develop sections, and regions and reward them based on their measured success

The MGA facilitates communications and engagement opportunities for IEEE members in multiple ways

IEEE and its members' achievements are universally recognized



The Regional "Field Team" (2011)



R8 - Aleksandar Szabo MGA MRRC Chair, 2011



R1 - Gim Soon Wan
MGA MRRC Member



R6 - Randall G. Redondo MGA MRRC Member



R2 - Javvad Qasimi MGA MRRC Member



R7 - Lawrence Whitby
MGA MRRC Member



R3 - Jim Anderson

MGA MRRC Member



R8 - Dirk Van Hertem
MGA MRRC Member



R4 - Mohamad Berri MGA MRRC Member



R9 - Gustavo Giannattasio MGA MRRC Member



R5 - Robert Scolli MGA MRRC Member



R10 -Hang-Bong Kang MGA MRRC Member





aimagan @iaga ara

The Regional "Field Team"

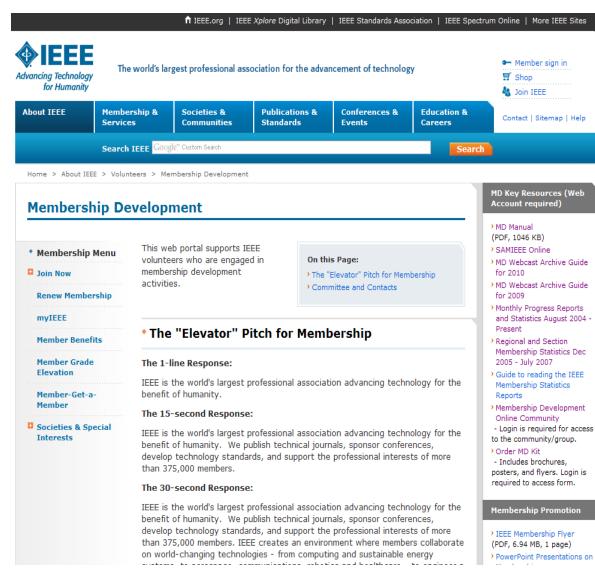
Cim Soon Mon

Gim Soon wan	R1	gimsoon@ieee.org
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James M. Anderson	R3	jim.anderson@ieee.org
Mohamad Berri	R4	mberri@ieee.org
Robert Scolli	R5	r.scolli@ieee.org
Randall G. Redondo	R6	rredondo@ieee.org
Lawrence Whitby	R7	lwhitby@ieee.org
Dirk Van Hertem	R8	dirk.vanhertem@ieee.org
Gustavo A. Giannatta	asio R9	gianna@ieee.org
Hang-Bong Kang	R10	hbkang@catholic.ac.kr
Aleksandar Szabo	MRRC	a.szabo@ieee.org
Cathy Downer	IEEE Staff	c.downer@ieee.org
John Day	IEEE Staff	j.day@ieee.org

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Membership Development Portal – www.ieee.org/md



- Membership Reports
- MD Online Community
- SAMIEEE access

- Membership Development Manual
- Member benefits at a glance (One-page flyer)
- Recruitment programs and tools
- MD Kits online order form
- Benefit Development Toolkit: Regions 7-10
- Presentation templates
- IEEE membership statistics



Online Order Form available



SELECT KIT

On-Demand Kit Order Form: IEEE Membership Development

Introduction: This online ordering form is a resource for membership development officers. You can now select a Kit to compliment your need of membership development materials â€" either for a meeting or event.

Meeting Kit (e.g., Section, Regional, Society or Leadership meetings)						
	Small	Large				
Membership Recruitment Brochure Higher Grade Membership Application Pad Promotional Poster for IEEE Membership MGM Filyer MGM Business Card Assorted IEEE promotional items	10 1 2 5 25	20 1 5 10 50				
Bumper Stickers	15	25				
Foam Puzzles	5	10				
Assorted Bookmarks	10	15				
First Year Member Cards and Envelope First Year Member Flyer mylEEE Information Sheet	1 set 1 5	1 set 1 10				
IEEE.tv Information Sheet	5	10				

Event Kit (e.g., Conferences, Congresses, tradeshows, e	tc)	
	Small	Large
Membership Recruitment Brochure	20	0
1-Page Membership Flyer	0	100
Professional Grade Membership Application Pad	1	2
Promotional Poster for IEEE Membership	5	5
MGM Flyer	10	15
MGM Business Card Assorted IFFF give-aways	50	75

Small

Large









Online MD Resources

- The web page to join the IEEE
- The web page for MD volunteers
- The web page for IEEE benefits
 - www.ieee.org/benefits
- Your Region web page
- Your Section web page
- Your Chapter web page
- Your Conference web page
- Your Student Branch web page

www.ieee.org/join www.ieee.org/md

www.ieee.org/?? www.ieee.org/?? www.ieee.org/?? www.ieee.org/??



Appendix International Phone Numbers MD Webcast







U.S. and Canada 800 897 3316 Participant Dial in Code: 5625506 Toll-free numbers for 2011 MD Webcast

Argentina (2): 08006663397 Australia (2): 1800701937 Austria (2): 800293053 Brazil (2): 08008916997 Bulgaria (2): 008001171111 Chile (2): 12300208970

China Unified (2): 8008190030 Colombia (2): 018005180865

Croatia (2): 0800223264

Czech Republic (2): 800700965

Denmark (2): 80889269 Estonia (2): 8000100335 Finland (2): 0800116654 France (2): 0800911922 Germany (2): 08001807083 Hong Kong (2): 800968283 Hungary (2): 0680019056

India (2): 0008001007108

Indonesia (2): 0018030176654

Ireland (2): 1800949100 Israel (2): 1809457755 Italy (2): 800788945

Japan (2): 00531160882

Latvia (2): 80003911

Lithuania (2): 880031204

Malaysia (2): 1800813988 Mexico (2): 0018005146622 New Zealand (2): 0800451321

Norway (2): 80019903

Panama (2): 008002266830

Peru (2): 080054557

Poland (2): 008001124244 Portugal (2): 800819841 Russian Federation (2):

81080027371012

Singapore (2): 8001012058 South Africa (2): 0800983485

Spain: 900947647 Sweden: 020796588

Switzerland: 0800896799

Taiwan: 0809090672

Thailand: 0018001562051400

Ukraine: 0800504799

United Kingdom: 08004961447

Uruguay: 00040190457 Venezuela: 08001029601



